

**We all know the symptoms of root causes not properly addressed: Issues are not solved despite effort and pressure; if they are fixed they re-appear; workflows seem to take ages; every site starts from scratch with analysis and action planning etc. 5Why?! leads you to the real underlying issues and the matching actions fixing those.**

You feel the financial and operating pressure; you see the good intentions and the competence deployed. But even then, the symptoms stay and are causing ongoing pain.

The methodology is well known from analysis of technical failures. Asking why? five times to get step by step to the root cause that is to be fixed. Repeated failure in technical applications is not acceptable given its safety impact and the certification requirements. And often there are significant financial liabilities associated. Hence the solution has to work.

5Why?! is this classic SixSigma method which we deploy to a broader spectrum of work areas beyond technical production issues – from inventory mgmt. and receivables to customer service, administration, and reporting, but also leadership and communication processes.

This results in reduced cost, higher liquidity, faster decision making, reduced conflicts etc.

Equally important is the reduction in effort for you when working the issues. With this methodology you will analyze the specific root cause, focused on its effective resolution. This leads to a much faster and effective process compared to the wishful thinking so often followed. In the end you will see less reviews, less excuses, less frustration, but better results.

5Why?! is being trained by us as a method in small group workshops and we offer a cloud-based software supporting the deployment. While working the questions and root causes a knowledge pool is automatically created for your company – additional value without extra effort.

We support the targeted training as well as the broad scale deployment for your company incl. leadership coaching. You may use this method to lead more effectively and enhance your positive impact on results further.

Monitoring of the introduction process as well as the results of the deployment can be displayed and added to your company management reporting.

*Surfacing root causes of recurring issues with the right questions and fast execution of the actions derived - creating time for things that matter.*

So, why are we doing this? Simply because we use this method effectively since years and are surprised when working with clients how often we still see non-specific day-dreaming, putting pressure on the teams and still not achieving the desired results. Something that can easily be changed!

And because this method strengthens our clients and we love making them even more successful than the already are.

### **Our offer:**

We support you and your organization creating time for improved results.

Let us talk how we can assist training your colleagues in methodology and deployment while creating a knowledge pool for your enterprise.